



First Steps Checklist

1. ___ *Return your signed Sales Consultants documents to become activated*
 - ___ *Sales Consultant Agreement*
 - ___ *Non Disclosure Agreement*
 - ___ *W9*
 - ___ *ACH Authorization Form*
 - ___ *Voided Check*

Upon receipt of these documents, we will mail you 6 complimentary Baby Foot treatments to jump start your sales effort

2. ___ *Explore the Business Supply Catalog to determine your need for any business tools*
3. ___ *Read the contents of your Welcome Packet*
4. ___ *Fill out the Getting to Know You Form*
5. ___ *Study the product knowledge catalog*
6. ___ *Personal Use!!! You must use a Baby Foot treatment. Customers will ask if you have used it! Your experience will help you in successfully selling!*
7. ___ *Log into the reseller site and familiarize yourself with it prior to training*
8. ___ *Schedule Reseller Site Training*
9. ___ *Participate in your first Monthly Success Call*